



What about results and measuring results

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Business managers and executives often ask for *measurements* in considering the inclusion of a specific training for their staff.

- *We can absolutely* measure more efficient team functioning through noting a *decrease in time-to-market*. *We can* measure the success of employees to *master new technologies* through utilizing Human Dynamics understandings of distinctions in learning. *We can* measure *greater maturity of team functioning* from videotaping intact teams before and after a Human Dynamics seminar. *We can* estimate the *percentage of time saved* for creativity and collaborative problem solving through the ability of people to communicate more effectively with others whose communication needs are distinctively different. These are important findings.

- But how can you measure: Consciousness-Empathy-Self-Esteem-Validation-More-Sensitive Listening-Peace of Mind-Greater Clarity of Observation- Broadening a Value System- Releasing Pain-Transforming Old Patterns?

- How do you measure: Increased Appreciation-Respect-Wellness?

- How do you know when a sick cell becomes healthy-when the lens of an eye becomes more clear? These measurements are extremely important, but less easy to absolutely measure.

- Can you measure *your* love for *your* children?